



Napa County Workforce Investment Board

Meeting Agenda

Thursday, January 14, 2009 ♦ 3:30 p.m. ♦ @ Napa Unified School District (Wappo Room)
2425 Jefferson Street St Napa, CA 94559

Item	Time	Discussion	Facilitator
A.	3:30	CALL TO ORDER	Bill Kreysler
B.	3:31	Public Comment	Bill Kreysler
C.	3:40	<p>Consent Calendar (Action)</p> <p>These matters typically include routine financial or administrative actions. Any item on the CONSENT CALENDAR will be discussed separately at the request of any person. CONSENT CALENDAR items are usually approved with a single motion</p> <ol style="list-style-type: none"> 1. Approval of WIB Minutes – October 2009 (Attach. A) 2. Adult to Dislocated Worker Transfer (Attach. B) 3. Annual Plan Update – Amendment 9. (Attach. C) 	Bill Kreysler
D.	3:45	<p>Financial Report (Information) (Action) (Attach. D)</p> <p>This report reflects our budget status as of September 30, 2009.</p>	Carol Haynes
E.	3:50	<p>Performance Report (Information) (Action) (Attach E)</p> <p>This report reflects our WIA system performance as of September 2009</p>	Bruce Wilson
F.	4:00	<p>WIB Selection and Prioritization of Industries for analysis. (Presentation) (Action) (Attach F)</p> <p>Bruce Wilson and Jim Cassio will facilitate an interactive exercise that will be outlined as follows:</p> <ul style="list-style-type: none"> ▪ Explain process (including core selection criteria) and objectives ▪ Overview of Napa Economy ▪ Determine other criteria for industry selection (small group activity) ▪ Break (while Jim applies criteria) ▪ Discussion and finalization of prioritized list of industries ▪ Explain role of industry sub-committees ▪ Establish sub-committees for first six industries <p>This exercise will culminate with the selection of five to six industries that the WIB will convene in order to understand better address core workforce needs. It will also serve as the basis for board member committee work for the new year.</p> <p>Please Read Attachment F in advance of meeting.</p>	Bruce Wilson and Jim Cassio
G.	4:25	<p>Potential for Napa & Lake County Consolidation at WIB Level (Information)</p> <p>The Napa County WIB and County representatives have been approached by Lake County Staff to consider the exploration of a possible Joint Powers relationship that would involve combining counties to create a single local workforce investment area. This item is information only and is intended to keep the WIB members fully abreast.</p>	Mark Bontrager
H.	4:40	Chair/ Board Member Reports (Information)	Bill Kreysler
I.	5:00	Adjourn	Bill Kreysler



Napa County Workforce Investment Board

Meeting Minutes

Thursday, October 8, 2009 ♦ 3:30 p.m. ♦ @ Napa Chamber of Commerce
1556 First St Napa, CA 94559

Attendance: Mark Bontrager, David Dias, Jeri Hanson-Gill, Peter Harsch, Drene Johnson, Susan Knapp, Mary Ann Mancuso, Sue Nelson, Barbara Nemko, Beth Painter, Janice Payne, Dorothy Salmon, Peter Schiller, Rhonda Slota, Brad Wagenknecht, Teresa Zimny

Guests: Mark Morrison, Liz Chicon, and David Drinkwater

Staff: Bruce Wilson, Laurie Harty, Carol Haynes, Cynthia Singh, Julia Smith, Laura Davis

A. Call to Order:

Mark Bontrager called the meeting to order at 3:40 p.m.

B. Public Comment

None

C. Approval of Consent Calendar (Action)

These matters typically include routine financial or administrative actions. Any item on the CONSENT CALENDAR will be discussed separately at the request of any person. CONSENT CALENDAR items are usually approved with a single motion

1. Approval of WIB Minutes – July 2009 (Attach. A)
2. Ratification of Job Search workshop RFP and contract process (Attach. B)
3. Ratification of Economic/LMI Research, Analysis & Writing RFP and contract Process (Attach. C)
4. Acceptance of Project GREEN grant funding from Sonoma County WIB (Attach. D)

MOTION: Brad Wagenknecht moved that the Consent Calendar be approved. Second by Barbara Nemko.

VOTE: Passed unanimously.

D. Financial Report (Information) (Action) (Attach J)

This report reflects our budget status as of June 30, 2009. Carol Haynes discussed the report and the current challenges of the claiming process. Project costing has been implemented to help managers have real time information to adjust staff time. Mental Health Services Act (MHSA) funding is a three year amount, The One-Stop has an MOU and they get what they claim for as long as they are within the MOU amount, which they are. These funds are shown on the WIB report because of its direct relationship and support of the One-Stop system.

MOTION: Barbara Nemko moved to approve the financial report. Second by Rhonda Slota.

VOTE: Passed unanimously.

E. Performance Report (Information) (Action) (Attach K)

Bruce explained that this report is a snapshot of activities and various functions happening at the One-Stop. Bruce pointed out that the average hourly wage for the Career Center looks like it's below minimum wage but it's actually based on a 40 hour work week and many people aren't working full-time. We have a new workshop model that will be reported on a future WIB meeting. A question about the Career Readiness Certificates and why there aren't any employer requested assessments was raised. There hasn't been interest in the business community.

MOTION: Maryann Mancuso moved to approve the performance report. Second by Rhonda Slota.

VOTE: Passed unanimously.

F. **Student Centered 21st Century Classroom Presentation (Presentation)**

Mark moved this item to follow the consent calendar. Bruce recognized Barbara and Dorothy's work with SC21. Barbara discussed the business/education partnership she was involved with in the early 90's and the business need to do things differently because high school graduates weren't work ready. The model for New Technology High School was a product of this partnership. This concept has been replicated all over the country. Mark Morrison, from the Napa Valley Unified School District, discussed the Student Centered 21st Century Classroom (SC21) learning model that is similar to the learning taking place at New Technology High School. SC21 is spreading the instructional model to all schools in the district. Liz Chicon, a teacher at New Tech, discussed the team teaching that is going on at Napa and Vintage and invited everyone to take a tour. She introduced Alex, a New Tech graduate who discussed her experience as a student and an SC21 intern. She said that she felt very prepared for post secondary school and confident because of her experiences at New Tech. Dorothy added that graduates from New Tech earn 20 college credits, have 50 hours of an internship and have "the most spectacular resume on the face of the earth." These students are truly ready to go to work. Mark finished the presentation with his belief that someday in the not too distant future there will be a monument at New Tech with a plaque that says "Here is where public education was saved in America."

Bruce asked for a show of hands indicating interest in touring the SC21 learning model. He said that he will set up a tour for the WIB.

Additionally, Bruce referenced the Economic/LMI Research, Analysis and Writing RFP on the consent calendar and how this will help us identify ways to respond to employer needs and that we will share the information with SC21. SC21 needs local support, there's more information on their website www.sc21napa.org/.

G. **Business Services Committee Report (Presentation)**

Kate King was unavailable so Bruce described this partnership with the WIB and the Chamber of Commerce. There have been two meetings so far with key people. Julia mentioned that the name has changed to Economic Vitality and Sustainability. The objectives of the committee include: (to be further developed by committee)

1. Environmental scan of business resources & information currently available (Start with Julia's matrix of services)
2. Establish public and private sector partnership awareness (share WIB's outreach plan that identifies target group, outreach objectives, resources available and methods); Secondly, serve as a translator between the public and private sectors.
3. Endorse, recommend, and champion win-win initiatives such as "first source/hire local" policies

H. **Executive Directors Report (Information)**

A Perfect Pear Story—Susan Knapp talked about her business experience and being on the ABC television show, Shark Tank. She raised ½ million dollars for her business by being on the program. Her business produces gourmet food products. The episode can be seen on ABC.com Shark Tank.

Project Green Grant—The Napa County WIB, in collaboration with the WIB's of Solano, Sonoma and Marin received this grant to build capacity to train workers with skills sets necessary for the clean energy building industry. This grant will fund training at the college to meet employer needs.

Barbara invited everyone to an evening with author Dr. Francisco Jiménez. He'll be at the Napa Valley Opera House on October 21, 2009.

Community Building event at the School District office October 27, 2009 at 7:00 pm.

Sue Nelson announce that a memorial service for the President of Napa Valley College who recently passed away will be held at the NVC gym on October 23, 2009 at 1:00 pm.

I. **Adjourn:** Meeting adjourned at 5:01

ATTACHMENT B

TO: NAPA COUNTY WORKFORCE INVESTMENT BOARD
FROM: BRUCE WILSON, DIRECTOR
SUBJECT: ADULT TO DISLOCATED WORKER TRANSFER
DATE: 1/14/2010
CC: CONSENT CALENDAR

BACKGROUND

The State of California allows for a 50% transfer of funds between funding streams. Due to actual client needs and enrollments, our dislocated worker fund was depleted while we have seen less activity in our adult fund due to prior decisions to slow enrollment. Therefore, because the One Stop Operator believes that can move funds to cover over expenditures without disrupting adult services, they are requesting permission from the WIB to transfer \$15,000 in funds.

Note: The reason that the One-Stop out of money for the September quarter is because the adult and dislocated worker allocations come in two pieces. The first piece of the allocation is available beginning July 1st and is a small piece of the grant. The second piece of the allocation is available beginning October 1st. This action is a reflection of how money is allocated from Sacramento.

FINANCIAL IMPLICATION:

There will be no implication to the bottom line, however our adult services line will see a decrease of \$18,500 while our dislocated workers line will see a decrease of \$18,500.

DIRECTOR'S RECOMMENDATION

As requested by One-Stop, approve transfer of \$18,500 from Adult services to Dislocated Worker services.

ATTACHMENT C

TO: NAPA COUNTY WORKFORCE INVESTMENT BOARD
FROM: BRUCE WILSON, DIRECTOR
SUBJECT: 2009-10 ANNUAL PLAN UPDATE
DATE: 1/11/2010
CC: CONSENT CALENDAR

BACKGROUND

Prior to the beginning of Fiscal Year 2000-2001, the Napa County Workforce Investment Board (NCWIB) submitted a Five Year Strategic Plan to the State of California delineating its plan for operating the Workforce Investment Act program in Napa County.

As a routine action, the state requests updates to this plan, based on elements that may have changed over the course of the previous year. Additionally, the plan modification delineates how many participants will be served under WIA in the coming year and how the funding will be dispersed.

The Workforce Investment Board's Executive Committee has historically overseen the actions necessary for approving and submitting the plan modification including the public comment process.

If approved, today's action will empower the Executive Committee to again oversee this process including the public comment process on behalf of the WIB.

Additionally, today's action will authorize the Chairman to sign appropriate pages of the LWIA Local Plan Modification for program year 2009-10.

All plan documents will be brought back to the full WIB at your April meeting for recording purposes.

FINANCIAL IMPLICATION:

None

DIRECTOR'S RECOMMENDATION

Approve 2009-10 annual plan update process and empower Executive Committee to oversee the submission of plan by plan submittal date - February 26, 2010.

**TRAINING AND EMPLOYMENT CENTER
AND WIB BUDGET STATUS
As of September 2009**

Attachment D

Funding Source	Allocation (including Roll-Over)	Employment Program Specialist Hours	Expended through 09/30/09	Funds remaining	% Spent	Notes	Total expended not including A-87 & BU 500 costs	% Spent	Funds remaining
<u>WIA NAPA COUNTY</u>									
Adult (July 2009 - Sept 2009)	\$ 3,356	8.00	3,356	\$ -	100%	\$16,298 available to be shifted from Dislocated Worker	\$ 2,853	85%	\$ 503
Adult (October 2009 - June 2010)	122,565	-	-	\$ 122,565	0%		\$ -	0%	\$ 122,565
Dislocated Worker (July 2009 - Sept 2009)	87,291	377.50	121,888	(34,597)	140%		\$ 97,711	112%	\$ (10,420)
Dislocated Worker (October 2009 - June 2010)	229,412	-	-	229,412	0%		\$ -	0%	\$ 229,412
Rapid Response (July 2009 - Sept 2009)	10,720	28.00	10,720	0	100%		\$ 8,553	80%	\$ 2,167
Rapid Response (Oct 2009 - June 2010)	192,310	-	\$ -	192,310	0%		\$ -		
Youth	116,517	21.00	\$ 7,409	109,108	6%		\$ 102,473	88%	\$ 14,044
Dislocated Worker Special Project	763,661		83,239	680,422			667,743		
New Start	12,353		\$ -	12,353	0%		\$ -	0%	\$ 12,353
WIA Admin	141,678		\$ 11,682	129,996	8%				
WIA ARRA	731,698		113,012	618,686					
WIA Admin ARRA	81,958		67	81,891					
<u>SOLANO COUNTY NBEC</u>									
Disability Navigator	25,800	22.25	\$ 6,903	18,897	27%	Budget not yet established	WIA Admin		
<u>OTHER FUNDING</u>									
MHSA	-	20.50	\$ 6,343	(6,343)					
County Dollar	18,500		\$ -	18,500	0%				
GRAND TOTAL	\$ 2,537,819	477.25	\$ 364,619	\$ 2,173,200	14%				
				\$ 2,173,200					



WorkforceNapa Program Statistics

Activity period July 1 - September 30, 2009



CAREER CENTER		
Job Seeker Statistics for the Quarter		
New	427	88%
Returning	59	12%
Veterans (new to Center)	2	.4% (of new)
Job Obtainment Information		
Jobs obtained through Career Center	No data available	
Average Hourly Wage	No data available	
# of Individuals Who Filed for UIB	17	

WORKSHOP DATA	
Workshops Offered in the Quarter	0
Attendees	
Workshop Survey Results	
% of Attendees Satisfied w/Workshop	
% of Attendees Found Workshop Important	
Workshop Titles:	

ON SITE RECRUITMENTS			
Events Offered in the Quarter	21	Job Seekers Interviewed	165
Hires	unknown	Average Hourly Wage	\$12
Types of Positions / Industries			
Construction	Plumber	Electrician	Sales
Environmental/Safety	Forklift Driver	Home Care Asst.	Tax Preparer
		Warehouse/Packaging	Security Investigator

WIA PROGRAM	
Average # of People each Month Registered as:	
Receiving Core B Services	87
Receiving Intensive Services	48
Receiving Training Services	61
# Enrolled who Held Employment	18
Average Hourly Wage	\$16.63
Average Hours per Week	33
New WIA Enrollments:	
Adults = 0	ARRA Adults = 0
Dislocated Workers = 9	ARRA Dislocated Workers = 0
Youth = 1	
New Employment Information	
# of New Employments:	
Napa County= 23 (96%)	Other County = 1 (4%)
Industries:	
Health Care - 1	Self Employ-2
Office/Admin- 5	Hospitality - 1
Production - 4	Financial - 2
Transportation - 1	Retail - 6
	Winery - 2

CaWORKs PROGRAM	
Average # of WTW Participants each Month	388
Average Monthly Participation Rate Target= 45.3%	11.2%
Total New Employments during the Quarter	90
Average Hourly Wage	\$10.57
Average Hours per Week	24

CAREER READINESS CERTIFICATES	
# of Assessments	39
# of Employer Requested Assessments	0
# of Employments obtained with certificate	11

EXPERIENCE WORKS PROGRAM	
Average # of Active Clients each Month	7
Total New Employments during the Quarter	6
Average Hourly Wage	\$8
Average Hours per Week	18

CaJOBS INFORMATION	
# of New Job Postings	277
# of New Job Openings	554
# of New Résumés Posted	503

EMPLOYER SERVICES		
# of Employer Interactions	155	
# of Job Orders received via interaction	50	33%
# of Job Orders filled via interaction	6	12%
# of Businesses connected to Employer Assistance Programs	65	

ATTACHMENT F

TO: NAPA COUNTY WORKFORCE INVESTMENT BOARD
FROM: BRUCE WILSON, DIRECTOR
SUBJECT: WIB SELECTION & PRIORITIZATION OF INDUSTRIES FOR ANALYSIS
DATE: 1/14/2010
CC: FILE

BACKGROUND

On August 10, 2009, the WIB approved a contract with Jim Cassio to assist WIB staff in conduct economic and labor market information research, analysis and writing services. The intent of this contract was to build capacity of the WIB to clearly understand Napa's economic conditions and the needs of our employers from a workforce perspective.

At today's meeting, Bruce Wilson and Jim Cassio will facilitate a process that is intended to get WIB direction regarding the industries that should be studied. There are 20 significant industries in the county but this point, the WIB only has the resources to study five, possibly six industries. Therefore, staff has provided you with data in six key areas that are to be used as selection criteria. Criteria include:

1. Number of Firms in the industry sector
2. Number of jobs
3. Job Growth Rate
4. Employment Change
5. Annual Payroll
6. Average Annual Wage

After brief presentations on process and the Napa Economy, we will ask the board members to 1) review the information provided and affirm the criteria; 2) Determine other considerations for industry selection; 3) assign themselves to an industry in order to assist in the leadership and oversight necessary to convene and study industry sectors.

Notes: Questions to consider in advance of the meeting.

1. What are the critical sectors in the county and how will their growth or decline affect the community & workforce?
2. Is there an industry in the community or region with human resource and staffing challenges that could profit from further study?
3. Who is unemployed or underemployed in the region? What are the skills & interests of these industries?
4. Is it likely that the local community can respond to the needs of the industry? i.e. will these be federal regulatory issues or local issues. i.e. chemical manufacturing.

FINANCIAL IMPLICATION:

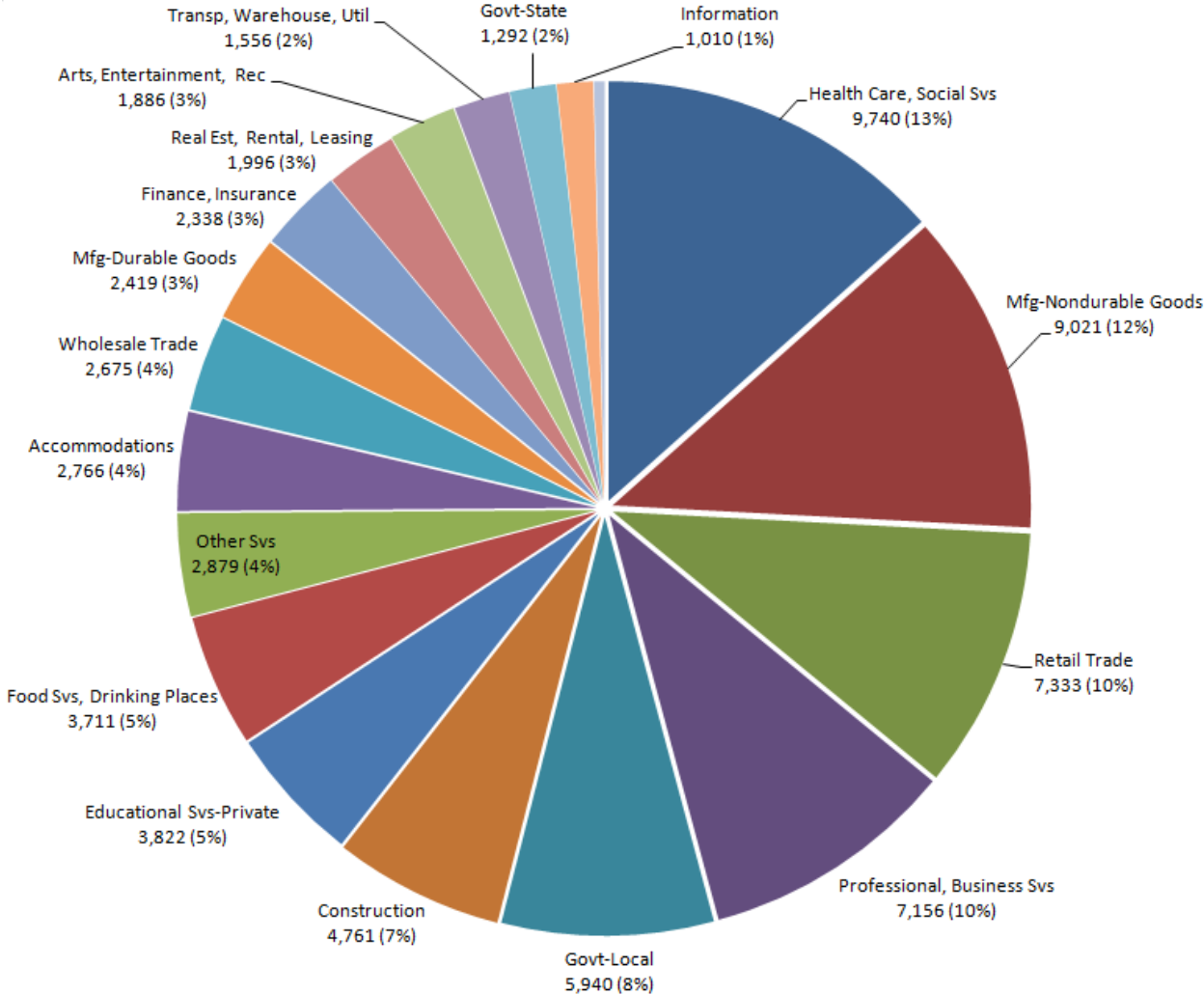
None

DIRECTOR'S RECOMMENDATION

Prepare for and actively engage in industry analysis process.

Napa County Industry Sectors Analysis

Where the Local Jobs Are



Industry sectors not shown in the above chart: Govt-Federal and Natural Resources and Mining (both less than 1% of the total jobs)

About the Data

This analysis includes six data indicators defined below. Each of the tables on the following six pages includes the same data, but are sorted (in ascending order) by a different indicator.

INDUSTRY SECTOR NAME	FIRMS	JOBS	GROWTH RATE (%)	EMPLOY CHANGE (%)	ANNUAL PAYROLL	AVG ANNUAL WAGE

INDUSTRY SECTOR: Names of the 20 major industry sectors used in the tables on the following pages are from the North American Industry Classification System (NAICS).

FIRMS: Estimated number of employers for each industry sector based on an analysis of a Dun & Bradstreet database. Industry sectors with larger numbers of employers suggest greater job growth and worker replacement opportunities.

JOBS: Estimated number of jobs for each industry sector based on an analysis of a Dun & Bradstreet database. More jobs suggests greater job growth and worker replacement opportunities.

GROWTH RATE (%): Annual job growth rates based on projections from the California Employment Development Department's Labor Market Information Division. Much higher than average job growth rates suggest greater employment opportunities over the outlook period (through 2016). Conversely, much lower than average job growth rates suggest a very competitive outlook for job seekers. The average overall job growth rate in Napa County is projected to be 1.38% per year through 2016.

EMPLOY CHANGE (%): Year-over employment change for each industry sector between November 2008 and November 2009 based on Industry Employment and Labor Force data from the California Employment Development Department's Labor Market Information Division.

ANNUAL PAYROLL: A calculation using the statistics from the JOBS and AVG ANNUAL WAGE fields.

AVG ANNUAL WAGE: Average annual wage statistics for each industry sector from the Quarterly Census of Employment and Wages program from the California Employment Development Department's Labor Market Information Division.

Major industry sectors sorted by number of FIRMS (employers)

INDUSTRY SECTOR	FIRMS	JOBS	GROWTH RATE (%)	EMPLOY CHANGE (%)	ANNUAL PAYROLL	AVG ANNUAL WAGE
Professional and Business Services	2,198	7,156	3.16	-5	\$341,262,000	47,689
Retail Trade	1,053	7,333	1.15	-7	\$207,817,000	28,340
Construction	835	4,761	-0.98	-11.1	\$266,635,000	56,004
Other Services	789	2,879	1.18	0	\$99,921,000	34,707
Health Care and Social Assistance	694	9,740	1.69	0	\$512,051,000	52,572
Manufacturing-Nondurable Goods	536	9,021	1.87	-6.3	\$495,830,000	54,964
Wholesale Trade	524	2,675	2	-6.3	\$169,424,000	63,336
Real Estate, Rental and Leasing	391	1,996	0	-10	\$80,958,000	40,560
Finance and Insurance	332	2,338	-1.11	-26.7	\$172,395,000	73,736
Food Services and Drinking Places	309	3,711	1.22	-11.5	\$79,504,000	21,424
Manufacturing-Durable Goods	222	2,419	-2.5	0	\$132,958,000	54,964
Arts, Entertainment, Recreation	198	1,886	1.25	0	\$41,779,000	22,152
Transportation, Warehousing, Utilities	186	1,556	4.29	0	\$75,569,000	48,566
Accommodations	171	2,766	3.21	-9.4	\$83,135,000	30,056
Information	143	1,010	2.86	0	\$67,856,000	67,184
Educational Services-Private	101	3,822	0	14.3	\$147,468,000	38,584
Government-Local	70	5,940	1.64	0	\$307,953,000	51,844
Government-State	15	1,292	1.14	2.8	\$70,678,000	54,704
Government-Federal	5	297	0	0	\$17,513,000	58,968
Natural Resources and Mining	4	4	0	0	\$132,000	33,020

Major industry sectors sorted by number of JOBS

INDUSTRY SECTOR	FIRMS	JOBS	GROWTH RATE (%)	EMPLOY CHANGE (%)	ANNUAL PAYROLL	AVG ANNUAL WAGE
Health Care and Social Assistance	694	9,740	1.69	0	\$512,051,000	52,572
Manufacturing-Nondurable Goods	536	9,021	1.87	-6.3	\$495,830,000	54,964
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Natural Resources and Mining	4	4	0	0	\$132,000	33,020

Major industry sectors sorted by GROWTH RATE (%)

INDUSTRY SECTOR	FIRMS	JOBS	GROWTH RATE (%)	EMPLOY CHANGE (%)	ANNUAL PAYROLL	AVG ANNUAL WAGE
Transportation, Warehousing, Utilities	186	1,556	4.29	0	\$75,569,000	48,566
Accommodations	171	2,766	3.21	-9.4	\$83,135,000	30,056
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Major industry sectors sorted by EMPLOYment CHANGE (%)

INDUSTRY SECTOR	FIRMS	JOBS	GROWTH RATE (%)	EMPLOY CHANGE (%)	ANNUAL PAYROLL	AVG ANNUAL WAGE
Educational Services-Private	101	3,822	0	14.3	\$147,468,000	38,584
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Finance and Insurance	332	2,338	-1.11	-26.7	\$172,395,000	73,736

Major industry sectors sorted by ANNUAL PAYROLL

INDUSTRY SECTOR	FIRMS	JOBS	GROWTH RATE (%)	EMPLOY CHANGE (%)	ANNUAL PAYROLL	AVG ANNUAL WAGE
Health Care and Social Assistance	694	9,740	1.69	0	\$512,051,000	52,572
Manufacturing-Nondurable Goods	536	9,021	1.87	-6.3	\$495,830,000	54,964
Professional and Business Services	2,198	7,156	3.16	-5	\$341,262,000	47,689
Government-Local	70	5,940	1.64	0	\$307,953,000	51,844
Construction	835	4,761	-0.98	-11.1	\$266,635,000	56,004
Retail Trade	1,053	7,333	1.15	-7	\$207,817,000	28,340
Finance and Insurance	332	2,338	-1.11	-26.7	\$172,395,000	73,736
Wholesale Trade	524	2,675	2	-6.3	\$169,424,000	63,336
Educational Services-Private	101	3,822	0	14.3	\$147,468,000	38,584
Manufacturing-Durable Goods	222	2,419	-2.5	0	\$132,958,000	54,964
Other Services	789	2,879	1.18	0	\$99,921,000	34,707
Accommodations	171	2,766	3.21	-9.4	\$83,135,000	30,056
Real Estate, Rental and Leasing	391	1,996	0	-10	\$80,958,000	40,560
Food Services and Drinking Places	309	3,711	1.22	-11.5	\$79,504,000	21,424
Transportation, Warehousing, Utilities	186	1,556	4.29	0	\$75,569,000	48,566
Government-State	15	1,292	1.14	2.8	\$70,678,000	54,704
Information	143	1,010	2.86	0	\$67,856,000	67,184
Arts, Entertainment, Recreation	198	1,886	1.25	0	\$41,779,000	22,152
Government-Federal	5	297	0	0	\$17,513,000	58,968
Natural Resources and Mining	4	4	0	0	\$132,000	33,020

Major industry sectors sorted by AVG ANNUAL WAGE

INDUSTRY SECTOR	FIRMS	JOBS	GROWTH RATE (%)	EMPLOY CHANGE (%)	ANNUAL PAYROLL	AVG ANNUAL WAGE
Finance and Insurance	332	2,338	-1.11	-26.7	\$172,395,000	73,736
Information	143	1,010	2.86	0	\$67,856,000	67,184
Wholesale Trade	524	2,675	2	-6.3	\$169,424,000	63,336
Government-Federal	5	297	0	0	\$17,513,000	58,968
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Food Services and Drinking Places	309	3,711	1.22	-11.5	\$79,504,000	21,424

Napa Employment Summary

Based on this preliminary analysis, Napa County has approximately:

- 8,776 employers
- 72,602 jobs
- an annual projected job growth rate of 1.38% through 2016
- a reduction in jobs over the past year of 3.4%
- an annual payroll of \$3.37 billion
- an average annual wage of \$43,680

Although all industry sectors are important for workforce and economic development purposes, the top three include:

- Health Care and Social Assistance
- Professional and Business Services
- Manufacturing